BRISBANE HARDWARE

BY: ALISON WILSON, Brisbane Chamber Editor/Marketing Director alison@brisbanechamber.org

Three generations of Bill DiChiara’s have been operating the Brisbane Hardware & Supply since 1963 at the entrance of Brisbane’s historic downtown district at 1 Visitacion Avenue. This family-owned and operated hardware store is affiliated with Ace Hardware. Residents and businesses enjoy the well-stocked hardware store that has surprises around every corner that includes a full-service key department for duplicating and rekeying locks (coming soon you can replace your OEM keyless entry remote and car key fobs at the hardware store that has surprises around every corner that includes a full-service key department for duplicating and rekeying locks (coming soon you can replace your OEM keyless entry remote and car key fobs at the Brisbane Hardware & Supply Store.

LATTE WITH LORI

BY: MAYOR LORI LIU, City of Brisbane, loriliu@ci.brisbane.ca.us

As we welcome the Spring, we say hello to warm, sunny days. It’s a perfect time to take a hike on San Bruno Mountain and see the wildflowers as they begin to bloom, or attend a concert at Live at Mission Blue to hear beautiful chamber music from the convenience of own car key fobs at the Brisbane Hardware & Supply Store.

Owner Bill Del Chiara and Katrina Marshall holding screens in the Screen Department located at Brisbane Hardware & Supply Store.

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Owner Nisha Panjiwani speaking with me at Brisbane Village Shopping Center Subway Sandwiches.

BY: ALISON WILSON, Brisbane Chamber Editor/Marketing Director alison@brisbanechamber.org

Welcome to Subway Sandwiches and Salads located in the Brisbane Village owned and operated by Nisha and Ali Panjiwani. Nisha opened the interview saying, “Brisbane is so beautiful, so peaceful and friendly. We enjoy serving our clients with the freshest meats, vegetables, sandwiches in a clean and welcoming environment with good client service. We bought the business in 2014 and haven’t looked back.” Subway restaurants offer a wide selection of fresh and nutritious meals for breakfast, lunch and dinner. Nisha continued, “We take pride in the freshness of our food. We are constantly replenishing our vegetables and meats. The demand for our bread is growing. We do not use the plastic ‘azodicarbonamide’ in our bread. Our bread is baked fresh many times a day with natural ingredients.”

Long-time customer Sandy P, said “I like the food because it is fresh, I like their fresh salads and the breakfast sandwiches. I wish they served breakfast sandwich all day. We serve sandwiches at many of our corporate functions. Our employees eat here on a daily basis. I see them constantly replenishing the vegetables and meat bins, so I know the food is fresh.”

Nisha and I spoke about the Subway of the Day and which sandwiches were favored in Brisbane. She commented, “Well, each customer is different of course, but they like our flat breads and Sandwich of the Day. We craft on a daily basis our Italian B.M.T®, Tuna, the Subway...”

FRESHLY MADE WITH A SMILE

BY: ALISON WILSON, Brisbane Chamber Editor/Marketing Director alison@brisbanechamber.org

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SCHOLARSHIP, STUDENTS AND ADVOCACY...

BY: MITCH BULL, Brisbane Chamber President and CEO mitch@brisbanechamber.org

pring is upon us and that means the last quarter of the school year and the return of daylight savings time. The spring season is an important one for all of us at the chamber as we work with our business partners, the Brisbane School District, and the city to conduct a number of programs that benefit local students.

Our annual Brisbane Chamber Scholarship program is in full swing! For the 22nd year we are offering local high school seniors the opportunity to apply for a Brisbane Chamber Scholarship Award. A student either has to be a resident of Brisbane, or have a parent or guardian who works for one of the companies in the city, or city government. This year the deadline to apply is April 18th. Applications are online at www.brisbanechamber.org, at Brisbane City Hall on the front counter, or at the chamber office.

We also encourage our readers and business partners to make a donation to the scholarship fund. Every penny collected for the scholarships is distributed to the students. It is a worthwhile cause that benefits our local kids. We have distributed over $230,000 over the 21 years of the program. We welcome any and all contributions as each dollar raised helps a student on their post high school journey. You can make a donation through the “eventbrite” link on our website, or just drop us a check made out to the “Brisbane Chamber of Commerce.”

Later in April, we will welcome our Lipman Middle School 8th grade students into our business and government offices in the annual “Students in Business and Government” program. This is our version of job shadowing, and the students learn about the skills and education required to pursue various career options. It’s a very unique program at the 8th grade level and an enriching experience for both the businesses and the students.

Earlier this month I spent a day at the State Capital in Sacramento to meet and discuss issues with our elected officials. One of the core missions of “chamber work” is advocacy with our local and state governmental agencies, and meeting with our elected state officials is one way of having a dialogue about the issues that our communities face.

For this 2017 legislative term, the major areas of interest are expected to address the state infrastructure, especially as it is related to transportation. The legislators are working on several transportation bills, the largest of which is projected to be a 10-year $60,000,000,000 (60 billion) measure to fix bridges, roads, highways, and other transportation related projects. It looks as though funding could come from a variety of sources, such as an increase in the gasoline tax, increasing bridge tolls throughout the state, and possibly increasing the vehicle registration fees. Drivers of purely electric vehicles will probably be asked to contribute a fee to assist in the maintenance of the roads, as they currently do not contribute through gasoline taxes. Of course, with the issues associated with the dam at Lake Oroville in the news, infrastructure is on everyone’s mind in Sacramento.

If you have thoughts or ideas on these matters, Assembly member Kevin Mullin and State Senator Jerry Hill want to hear from you. For a democracy to work, we need to make our needs known to those who represent us at all levels of government.

April will also bring the changeover to PCE, or Peninsula Clean Energy, which is San Mateo County’s official electricity provider. Each business and homeowner is automatically being enrolled in PCE program for electric generation that incorporates between 30 and 100% (your choice) renewable energy sources to generate your electricity. Your invoices will still come from PG and E (Pacific Gas and Electric) who will still be responsible for billing the electricity and natural gas as well. If you do not wish to make the switch to renewable electricity, you may “opt-out” of the program and continue to have your electricity produced in the manner that you currently use. For questions and concerns, a toll-free number (1-866-966-0110) exists. For more details on PCE you can check them out at www.peninsulacleanenergy.com.

Lastly, a vibrant community has to have a balanced and vibrant business sector to ensure stable revenue for the community, and to be good corporate citizens who help to create an environment where we all can benefit.” Please remember to shop local when you can and support the brands and businesses that we have as friends and neighbors.

We are interested in ideas of what you would like to see in future issues of the Luminary and want to hear your thoughts. You can e-mail us at: mitch@brisbanechamber.org, or send us a note at the chamber office.

Subway Sandwich and Salads, continued from page 1

A customer commented, “This Subway is near my work and I live in Brisbane, I come here daily. Both the manager and staff here in Brisbane is one the best I have visited. It is consistently clean and friendly. Nisha cares about this restaurant and her customers. I’ve noticed many customers are almost daily visitors and both she and her staff recognizes them and speaks to them as more than just customers. It is a pleasure to have such a nice eating place so near to where I live and work.”

I asked Nisha if the Subway Sandwich and Salad restaurant caters corporate and private parties. She commented, “Our customers here in Brisbane and surrounding cities, need fresh, healthy and nutritious food for their employees and appreciate the taste of our food. I love to cater.”

Subway Sandwich and Salad Restaurant is located in the Brisbane Village Shopping Center at 150 Old County Road, Brisbane. Call them for catering and orders at (415) 467-1442. They will have your order ready when you need it. Stop by and say hi.

Quality customer service at Subway.

Club®, Meatball Marinara, the Chicken & Bacon Ranch, and our Subway Melt® subs that includes the Sweet Onion Chicken Teriyaki sub - especially when it’s toasted! Our chicken is moist, it’s steamed.” Leland W. said “Their carved turkey sandwiches are tasty, especially on the sourdough bread.”

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Facebook.com/brisbanechamberofcommerce
Twitter: @brisbanechamber

Deadline for Articles and Advertisements: 10th of each month
E-mail the Editor with your article, advertisement or questions alison@brisbanechamber.org.
Or call (415) 640-9875.

Mission Statement: The purpose of the Brisbane Chamber of Commerce is to create an atmosphere in which business prospers and the community thrives.

THINK BRISBANE — KEEP OUR ECONOMY STRONG!
Bill Del Chiaro at Key Department

CHAMBER MEMBERSHIP
ABOUT YOUR BRISBANE
Brisbane Chamber of Commerce.

Brisbane Chamber of Commerce Membership is an investment in your community, your business, your brand and the environment. No other business organization is as deeply plugged into what is happening in Brisbane, bringing the decision makers and leaders together like the Brisbane Chamber of Commerce.

Bill Del Chiaro at Key Department

hardware store). Brisbane Hardware is spacious inside with displays that include router bits and Dremel tools. Check out Brisbane Hardware store for your garden, hobby and home improvement needs. And, they replace the screening for windows and doors. Bill III states “Brisbane Hardware has always been an important store for residents, businesses, professionals and craftsmen.” He continued “If an item is not in stock, we will get it for you. If it is unique, we will find it for you. We take pride in running a business where people know and care about each other.”

Bill Del Chiaro at Key Department

member Dan Carter states “Small town service that you can’t beat! Billy and his team will take good care of you and throw in some good conversation to boot! If you live here in town you already have an account. Just that simple.”

Karen M stated “I was on the way to the airport (from SF) and had a few minutes, so stopped in here to get a snake for my clogged drain. The guy who helped me (young guy - I didn’t get his name) really went the extra mile. He told me I’d probably need to take the sink pipes apart to really clean it out, and he even showed me how to do it. I was going to pour Drano® down the sink if the snake didn’t do the trick, but instead I did as he instructed and cleared out the entire drain and pipes w/o using chemicals! It works great now. Thanks for taking the extra time to empower me to fix the thing on my own - my sink and I appreciated it! I’d definitely come back here.”

The principles of a handshake to close a deal or “put it on my monthly tab” are still practiced and honored. Stop by for friendly, helpful and valuable service and see for yourself the friendliness of Bill and his team plus the well-stocked and broad variety of products offered at Brisbane Hardware Store. For questions or to order that needed hardware and appliance part, window needs, supplies, construction, and/or specialty item(s) call (415) 467-2707, fax (415) 467-5428.

GAAP
BY: CURTIS ROE, Treasurer and Board Member Brisbane Chamber of Commerce,
CPA Director - Finance, Purcell Murray, croe@purcellmurray.com

So what is the deal with GAAP? It sounds like something you do to a spark plug but you didn’t spell correctly. I suppose there is that but GAAP stands for something much more exciting than a spark plug. Generally Accepted Accounting Principles. See? Doesn’t that just get your blood going? No? Well it should!

Just imagine a world without GAAP. We would not have any reliability in any financial statements of any businesses. Companies could just report things all Willy Niilly. How you ask? Well, let’s just imagine we wanted to buy another lemonade stand across town to expand our refreshment empire. Being diligent investors, we reviewed their financials.

In scenario one, the selling party did not apply a consistent application of the cost principle. We saw their balance sheet and it looked like they had a good amount of inventory and valuable fixed assets. The thing was, they never adjusted the cost for these things. They bought their tables in 1972 and never depreciated the cost. They also had boxes of sugar from 5 years ago that had expired but wasn’t written off. We paid full price for garbage.

In scenario two, the selling party followed proper accounting principles. They matched the cost of the tables with the time periods they benefited from using them and they were fairly stated on the balance sheet. They used an appropriate method of tracking inventory purchases and uses and minimized spoilage. The value on the balance sheet was the true current cost and we didn’t over pay.

Ridiculous you say? That kind of (Enron) thing would never happen today. We have too many controls in place. Companies don’t do that (Too Big to Fail) sort of thing. Or do they? Often times accounting comes across as something less exciting than a spark plug. And that’s the way it should be. When it gets exciting, it may be evidence of something unplanned or haphazard.

QUOTE OF THE DAY

“No matter what one does, regardless of failure or success, the experience is a form of success in itself.” You have got to keep trying, and if it doesn’t work, you always can revert back to what you were doing before.

- Jack Ma, Alibaba

AGENDA

Join the 2017 Commuter Challenge
Make a Difference • Win Prizes
#CommuteSTAR

Join the 2017 Commuter Challenge (April 1 - May 31) by using commute alternatives to, from or through San Mateo County to work.

Join now and become a Commute STAR at my.commute.org!

1. Register or login at my.commute.org.
2. Use the trip planner to discover your commute options.
3. Go to your dashboard and log your trips for a chance to win prizes.

Weekly Prizes
Rickshaw Bagworks commuter bag
FitBit Alta & Blaze
Vacuum Insulated bottle
Portable charger
Bamboo utensil set
$40 Clipper Card
$40 REI gift card
$40 Scoop carpet credit
$25 Lyft gift card
and more!

Grand Prizes
Folding bicycle
$300 Clipper Card
$300 Tantariff Mall shopping spree
Customized Rickshaw Bagworks bag
$400 REI gift card

Take the Challenge and see firsthand what an empowering experience it is to not only make positive commute choices, but also quantify your commute impact. See how many pounds of emissions, gallons of gas, and dollars you can save!

Register or login at my.commute.org to join the Challenge and start winning.

THINK BRISBANE — KEEP OUR ECONOMY STRONG!
FOOD SCRAPS
Food scraps are only wasted if placed in the garbage. Put food scraps in your organics cart or bin and we’ll make fuel and compost!

- SOUTH SAN FRANCISCO SCAVENGER

POTENTIAL
“Potential is all of the resources you have in front of you. Efficiency is putting those resources to use effectively.”

— GARRETT GUNDERSON

EARTH DAY CELEBRATION

Blue Line Transfer Station
500 East Jamie Court
April 22, 2017
✓ 10am-12pm—Annual Backyard Composting Workshop
   Sponsored by the San Mateo County Office of Sustainability.
✓ Noon-1:30—Blue Line Facility Tour
   Includes walk on Bay Trail, visit to 4R Learning Center, and stop at the Anaerobic Digestion Facility. Please arrive a few minutes early and wear closed-toe shoes.

A RESERVATION IS REQUIRED.
To reserve your space, please call 650.589.4020 x105 or email info@ssfscavenger.com by no later than noon on April 20. Provide your name, number in your party, and if you will be attending the workshop, the tour, or both.

Brought to you by

SOUTH SAN FRANCISCO SCAVENGER COMPANY, INC.
650.589.4020 www.ssfsavenger.com

Interested in receiving waste-related tips?
Follow Us On Facebook!
www.facebook.com/ssfscavenger
HELP OUR YOUTH CREATE SUCCESS

March Madness! Now is the time to think about funding scholarships for high school college bound students.

Please consider making a donation to the Brisbane Chamber of Commerce Scholarship Recognition Program. Every dollar contributed goes directly to worthy students, none is used to administer this program.

Simply mail a check to: Brisbane Chamber of Commerce, 50 Park Place, Brisbane CA 94005 and write on check Scholarship Fund. OR, donate on-line at www.brisbanechamber.eventbrite.org

Contact Mitch Bull, (415) 467-7283 or by e-mail mitch@brisbanechamber.org for more information on donating.

HIGH SCHOOL SENIORS ...

Take the Next Step and download the Brisbane Chamber of Commerce Scholarship Application NOW on-line at www.brisbanechamber.eventbrite.org and at City Hall and in the Chamber office.

FROM YOUR LOCAL REALTORS:

BONNIE BOSWELL & JOEL DIAZ

TRUST - EXPERIENCE - SERVICE

WE OFFER COMPLIMENTARY PROFESSIONAL STAGING & HOME PREPARATION WHEN YOU LIST WITH US!

Luminary  /  5
**CALENDAR**

Brisbane is a vibrant city with many clubs, businesses, restaurants, and civic activities that enhance the community’s quality of life through service, education, leadership, and economic growth. To list your event in the Community Calendar, e-mail alison@brisbanechamber.org.

<table>
<thead>
<tr>
<th>Date</th>
<th>Time Description</th>
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<tbody>
<tr>
<td>3/22</td>
<td>3-6am Commercial Street Sweeping</td>
</tr>
<tr>
<td></td>
<td>Includes Visitation Avenue Vehicle citations. Information: <a href="mailto:dcannon@ci.brisbane.ca.us">dcannon@ci.brisbane.ca.us</a></td>
</tr>
<tr>
<td></td>
<td>6:30pm Open Space &amp; Ecology Committee</td>
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<tr>
<td></td>
<td>Community Meeting Room 50 Park Place. Info: Bob Sage <a href="mailto:bobsage@ci.brisbane.ca.us">bobsage@ci.brisbane.ca.us</a></td>
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<tr>
<td></td>
<td>Info &amp; agenda: brisbane.ca.org, 72 hrs. prior</td>
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<tr>
<td>3/23</td>
<td>7pm Brisbane Farmers Market</td>
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<td></td>
<td>Community Park Info (650) 290-3549</td>
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<tr>
<td></td>
<td>7-8:30pm Financial 101 – Building Wealth</td>
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<tr>
<td></td>
<td>Mary Wong Insurance and Financial Services. 1838 El Camino Real, Burlingame. 415-793-7979</td>
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<tr>
<td></td>
<td>7:30pm Planning Commission</td>
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<td></td>
<td>Community Meeting Room 50 Park Place. Agenda: Angel Ibarra <a href="mailto:aibarra@ci.brisbane.ca.us">aibarra@ci.brisbane.ca.us</a></td>
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<tr>
<td>3/25</td>
<td>5-5:30pm Lions Celebration of 108 Years of Service</td>
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<td>Food, Entertainment, Resources. Public Welcome.</td>
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<td>For: $100 3-course meal.</td>
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<td>Marriott Hotel Burlingame 1800 Old Bayshore Hwy, Burlingame, CA 41010. RSVP: <a href="https://gopj.pl/NL9V6">https://gopj.pl/NL9V6</a></td>
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<td>7:30pm Live at Mission Blue Pre-Concert with Bruce Laurett</td>
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<td>8pm Harpsichordists Duets</td>
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<td></td>
<td>Jacques Og &amp; Elizabeth Wright.</td>
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<td></td>
<td>Music of F. Couperin, Tomkins, J. S. Bach, &amp; J. F. Bach.</td>
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<td>Mission Blue Center 475 Mission Blue Drive. TicketInfo: <a href="mailto:info@kenlasmissionblue.com">info@kenlasmissionblue.com</a></td>
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<tr>
<td>3/26</td>
<td>10am Brisbane Baylands Site Tour</td>
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<td>Bus Pick Up / Drop off Public Welcome.</td>
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<td></td>
<td>Brisbane Village Shopping Center 182 Old County Rd.</td>
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<td>RSVP: <a href="mailto:info@brisbaneyards.com">info@brisbaneyards.com</a></td>
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<tr>
<td>3/27</td>
<td>9:30am Latte with Lori</td>
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<td>Mon 10:30am Mocha House Coffee 402 Visitacion Ave.</td>
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<td>3/28</td>
<td>9am San Mateo County Board of Supervisors</td>
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<td>Tues 12 noon 400 County Center, 1st Floor, Redwood City</td>
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<td></td>
<td>7-10pm Jazz Night</td>
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<td>7 Mile House – 2800 Bayshore Blvd.</td>
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<td>6pm Brisbane Baylands Study Session</td>
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<td>City Council Special Meeting to discuss the Brisbane Baylands</td>
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<td>Water Supply, Public Services, Facilities and Related Policy Issues</td>
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<td>Community Meeting Room 50 Park Place. Agenda: brisbane.ca.org, 72 hrs. prior</td>
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<tr>
<td>3/29</td>
<td>3-6am Commercial Street Sweeping</td>
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<td></td>
<td>Includes Visitation Avenue Vehicle citations. Information: <a href="mailto:dcannon@ci.brisbane.ca.us">dcannon@ci.brisbane.ca.us</a></td>
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<tr>
<td></td>
<td>7pm Complete Streets Safety Committee</td>
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<td></td>
<td>Large Conference Room 50 Park Place. Agenda: <a href="mailto:kewinor@ci.brisbane.ca.us">kewinor@ci.brisbane.ca.us</a></td>
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<td>3/30</td>
<td>7pm Brisbane Farmers Market</td>
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<td>Tues 7 Mile House – 2800 Bayshore Blvd.</td>
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<td>4/2</td>
<td>3-6am Commercial Street Sweeping</td>
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<td>Includes Visitation Avenue Vehicle citations. Information: <a href="mailto:dcannon@ci.brisbane.ca.us">dcannon@ci.brisbane.ca.us</a></td>
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<tr>
<td>4/3</td>
<td>3-30pm Brisbane Farmers Market</td>
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<td>Community Park Info (650) 290-3549</td>
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<td>7-8:30pm Financial 101 – Building Wealth</td>
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<td>Mary Wong Insurance and Financial Services. 1838 El Camino Real, Burlingame. 415-793-7979</td>
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<tr>
<td>4/4</td>
<td>4-6pm Brisbane Farmers Market</td>
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<td>Community Park Info (650) 290-3549</td>
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<td>Mary Wong Insurance and Financial Services. 1838 El Camino Real, Burlingame. 415-793-7979</td>
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<tr>
<td>4/5</td>
<td>7pm City Council Mtg</td>
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<td>Brisbane Baylands Community Meeting Room 50 Park Place. Agenda:</td>
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<td>brisbane.ca.org, 72 hrs. prior</td>
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<tr>
<td>4/6</td>
<td>All Day Blue Flag Day</td>
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<td>To volunteer, call (415) 793-7979</td>
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<tr>
<td>4/7</td>
<td>4:15pm Residential Street Sweeping</td>
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<td>Includes Visitation Avenue Vehicle citations. Information: <a href="mailto:dcannon@ci.brisbane.ca.us">dcannon@ci.brisbane.ca.us</a></td>
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<tr>
<td>4/8</td>
<td>8pm Clermontery</td>
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<td></td>
<td>Gemini: Music for Double Choirs</td>
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<td></td>
<td>Victoria, Vivanco, Guerms, Vaughan Williams, Palestina, Britten, Howells &amp; Coastme</td>
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<tr>
<td></td>
<td>Mission Blue Center 475 Mission Blue Drive. TicketInfo: <a href="mailto:info@liveatmissionblue.com">info@liveatmissionblue.com</a></td>
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**THINK BRISBANE – KEEP OUR ECONOMY STRONG!**
The Brisbane City Council has been hard at work, as we continue to hold study sessions and public hearings on the Baylands. We are scheduled to complete these hearings by the end of May, and hold Council deliberations in June and July. I look forward to the Council’s dialogue and public input regarding the Baylands, as we embark upon an important milestone in this planning process, and have the opportunity to utilize the Council’s approved Sustainability Framework to create a project that serves as a role model both locally and regionally.

As we move forward with planning for the new Brisbane Library, the Friends of the Brisbane Library (FOBL) has spearheaded the fundraising efforts, and set out to raise $100,000 in donations to pay for construction costs. Construction of the new Brisbane Library is scheduled to commence in 2018 and be completed in 2019. FOBL has begun accepting donations, and individuals and businesses are welcome to contact them to learn more about how they can support the new library. Donations are tax deductible and donors will have the opportunity to be recognized on a donor wall. This is also a wonderful way for employees who work for businesses with employer-matching programs to leverage their contributions. To learn more about how to support this great addition to our town, or to donate, please visit their website, www.fobl.info.

As part of the new library planning, there will be a public art component thanks to the City’s Public Arts Ordinance, approved in 2014. In December 2016, the City put out a Request for Proposals, inviting artists to submit proposals for artwork in the library, which will be the first permanent piece in the City’s public art collection. I’m pleased to note that the City received 25 responses, with many excellent potential art projects. A selection panel reviewed all of the proposals and narrowed them down to a short-list of potential artists, who will be interviewed by the panel on April 26, followed by review by the Parks & Recreation Department, and then selection of an artist by the City Council. It is exciting to see this important community project take shape, and for art to be an integral component of the new Brisbane Library.

Out at Sierra Point, the City of Brisbane has continued its efforts to enliven and promote public activity. Toward this end, on February 2, 2017 the City Council approved a revised Development Agreement with the developers of the Opus Office Complex at 3000-3500 Marina Boulevard, Sierra Point. Under the terms of the Development Agreement, the expiration date of the Office Complex project approvals was extended from 2022 to 2027. In exchange, the developer will install solar generation facilities on the roof of the planned parking structure, relinquish their long-term ground lease over City-owned 3.4 acre Parcel R near the marina, and pay fees to the City for unspecified future public improvements to Parcel R. This provides an exciting opportunity for the City to transform Parcel R and put it to beneficial public use. The City Council will undertake a separate process to determine how and when to improve Parcel R for public use.

Mark your calendars and join me on Monday, March 27th at Madhouse Coffee from 9:30-10:30 am for a Latte with Lori. I look forward to hearing your interests and ideas to make our city an even better place to live and work!
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